



# ARTHUR GERMOND

COUNTRY DIRECTOR / DEVELOPMENT  
COOPERATION / SUSTAINABLE FINANCE

## CONTACT

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✉ germondarthur@yahoo.fr

📍 Kigali, Rwanda

🌐 Arthur Germond

## EDUCATION

2024

FRANKFURT SCHOOL OF  
FINANCE & MANAGEMENT:

- Certified Expert in Sustainable Finance

UN CC E-LEARN:

- Green Fiscal Policy
- Introduction to Sustainable Finance Taxonomies

2006

UNIVERSITÉ PARIS-  
DAUPHINE (PARIS, FRANCE)

- MSc in International Economics

ECOLE NATIONALE DES  
PONTS ET CHAUSSÉES  
(PARIS, FRANCE)

- MSc in Civil Engineering

## LANGUAGES

- French (mother tongue)
- English (fluent)

## PROFILE

I am a dedicated and conscientious professional in the fields of **development and international cooperation**. My expertise lies in **sustainable finance, climate and sustainable development**. The range of my work spans over more than 20 countries in **Africa** and the **Middle East** where I have spent more than 10 years. I have been **managing teams for 10 years** and have an **intimate knowledge of international organisations and donors' expectations**.

## WORK EXPERIENCE

### Agence Française de Développement (AFD)

- **Country Director: Rwanda (Kigali)** October 2021  
- Present
  - I opened and managed AFD's country office
  - I defined the AFD Group **Country Strategy** and **negotiated a 400 M€ intervention framework** with the Government of Rwanda
  - I developed a portfolio of projects totalling more than 500 M€ - (**health, education and climate change**)
  - I supported the creation of the local branch of AFD's technical cooperation agency, Expertise France
- **Country Director: Lebanon (Beirut)** September 2020 -  
October 2021
  - I oversaw a **200 M€ portfolio** of projects - including the response to the **Beirut blast**
  - I finalised AFD's **5-year strategy** in Lebanon (**health, education, infrastructure and agriculture**)
  - I supervised the **daily management of the office** (HR, budget, etc.)
- **Deputy Head of the Fragility & Conflict Unit (Paris, France)** September 2018 -  
September 2020
  - I defined the team's **roadmap to mainstream the fragility agenda within AFD**
  - I was responsible for **AFD's Peace & Resilience Fund** (Minka) - including reporting to the Board and the French government
  - I helped **reshape AFD's strategy in numerous fragile States** (including **Burkina Faso, Chad, Lebanon Mali & Niger**)
  - I established a **private sector window for fragile States**
- **Freelance NGO Consultant (Cape Town, South Africa)** September 2017 -  
August 2018
  - I spearheaded the development of an **innovative action-oriented research agenda** on land-value capture
- **SaveAct**
  - I drafted a strategy to leverage **alternative sources of funding**.



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REFERENCES AVAILABLE UPON  
REQUEST

## WORK EXPERIENCE

### Agence Française de Développement (AFD)

#### Regional Deputy Director for Southern Africa (Johannesburg, South Africa)

August 2015 -  
August 2017

- I helped establish the **Regional Office** covering 10 countries including Angola, Botswana, Mozambique, Namibia, South Africa and Zambia with an active **1 Bn€ portfolio**
- I was part of the team that **negotiated the launch of activities in Angola**
- I was in charge of the **daily operations of the regional office** (HR, budget, middle-office, etc.)
- I was responsible for the **municipal and sustainable urban development** portfolio in South Africa and **pioneered several blended finance initiatives**

#### Investment Officer for Southern Africa (Johannesburg, South Africa)

August 2013 -  
August 2015

- I developed and managed a **400 M€ portfolio** in infrastructure (**renewable energy, transport, water & sanitation**) and **climate finance** in five countries in the SADC region (**South Africa, Namibia, Zambia, Angola and Botswana**)
- I established very strong partnerships with **State-owned companies, financial institutions and academia**

#### Chief of Staff (Paris, France)

October 2010 -  
August 2013

- I was the **focal point for AFD's parent ministries** (Foreign Affairs and Finance)
- I organised all **Executive Committees**
- I managed the CEO's agenda and communication with AFD's departments
- I wrote the CEO's **speeches, articles and op-eds**
- I **managed the support staff working** with the CEO and deputy CEO

#### Country Desk Officer (Paris, France)

September 2008 -  
October 2010

- I provided support to AFD's offices in **Palestine** and **Jordan**: definition of AFD's strategy, development of activities in numerous sectors

#### Young Professional

February 2007 -  
September 2008

- 18-months induction programme including 10 months as **Junior Infrastructure and Climate Investment Officer - Nairobi (Kenya)**

### Other work experiences

- **Junior Economist - GRET, Saint-Louis (Senegal)** May 2006 - October 2006
- **Junior Economist - Total, Renewable Energy (Paris, France)** July 2004 - June 2005

## PUBLICATIONS

Special Assessment Districts and the Financing of Infrastructure in South Africa: The Innovative Use of a Special Rating Area in Claremont, Cape Town, Working Paper WP20WM1, Lincoln Institute of Land Policy